

Economic Development Authority of Fluvanna County
February 12, 2024

Attendance:

Joshua Bower (p)
Brittany Grey (p)
Jeffrey Potter (p)

Valerie Palamountain (p)
Rudy Garcia (p)

Ben Hudson (p)
Raghvendra Singh (p)

County Staff:
Jennifer Schmack (p)

P - Present A - Absent

I. Meeting was called to order at 5:00 pm.

II. Approval of Consent Agenda

Motion to approve the Consent Agenda with correction made to the date of the minutes was made by Bower. Seconded by Grey. Unanimously approved.

III. Reports

A. Schmack gave the County report:

1. Visits to existing business - 7
2. Events - 18
3. Other - 20
4. Prospects/Real Estate inquiries - 2
5. Commercial Kitchen inquiries - 0
6. Reviewed SBDC grant - \$100,000 for one year with \$100,000 each year for two additional years. Grant for Fork Union business development.
7. Business Plan 101 on February 20 at 11:30 at Ashlawn Clubhouse at Lake Monticello. Lunch will be included.
8. Central Virginia SBDC business advisor will be on site on February 20 at the Fluvanna Chamber Office.
9. Central Virginia SBDC will host monthly Let's Break to Educate with business advisor.
10. Chamber breakfast will be at Wahoo Barbecue on February 27 at 8:00 am.
11. The Quad County summit will be held in June. Location to be determined. This will be the final Quad County.
12. Singh requested an update on metrics. Schmack reported that a report is given annual to the Board of Supervisors comparing actuals to the strategic plan.
13. Garcia requested an update on new businesses that are moving to Fluvanna. Labor has been an issue. Welders and machinists are needed. Charlottesville Glass is moving to Fluvanna to manufacture the frames. Tiger Fuel is currently constructing a fuel lot office in Zion Station. Artful Lodger is renovating and moving into the old Cosner Building in front of the junkyard. Wawa is expected to break ground this spring. CTE night will be on Thursday, February 15 at the FCHS cafeteria, and is open to the public.

B. Chair's Report:

1. Articles for the Fluvanna Review are budgeted for one per month for a year. Garcia questioned if there was a return on investment. Palamountain, Grey and Potter were in favor

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- of keeping it. The recommended process is for the EDA members to present articles, Grey to draft the article, Garcia and Palamountain to proofread and send to Fluvanna Review.
2. Hudson and Garcia will present next year's budget at the April meeting.

IV. New Business

No new business

V. Public Comments

No public comments.

VI. Adjournment

Motion made by Bower. Seconded by Palamountain. Approved unanimously. The meeting adjourned at 5:44 pm. The next meeting is March 11, 2024.

Respectfully submitted,

Valerie Palamountain

Valerie Palamountain, Secretary